

MARKS: 100


This question paper consists of 11 pages including cover page.

## INSTRUCTIONS AND INFORMATION

Read the following instructions carefully and follow them precisely.

1. $\quad$ Answer ALL the questions.
2. A special ANSWER BOOK is provided in which to answer ALL the questions.
3. Show ALL workings to earn part-marks.
4. You may use a non-programmable calculator.
5. You may use a dark pencil or blue/black ink to answer the questions.
6. Where applicable, show all calculations to ONE decimal point.
7. Write neatly and legibly.


Use the information in the table below as a guide when answering the question paper. Try NOT to deviate from it.

| QUESTION 1: 30 marks; 27 minutes |  |
| :---: | :---: |
| Topic: $\cap \bigcirc$ | This question integrates: |
| Reconciliation and Internal control | Financial accounting |
|  | Bank reconciliation |
|  | Managing resources |
|  | Internal control |
| QUESTION 2: 25 marks; 23 minutes |  |
| Topic: | This question integrates: |
| Inventory Valuation and Internal control | Managerial accounting |
|  | Inventory concepts and valuation |
|  | Managing resources |
|  | Internal control |
| QUESTION 3: 45 marks; 40 minutes |  |
| Topic: | This question integrates: |
| Manufacturing | Managerial accounting |
|  | Production Cost Statement |
|  | Break-even analysis \& unit costs interpretation |
|  | Managing resources |
|  | Internal control |
| กn |  |

## QUESTION 1: BANK RECONCILIATION

(30 marks: 27 minutes)
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1.1. Indicate whether the following statements are TRUE or FALSE. Write only 'true' or 'false' next to the question numbers (1.1.1 to 1.1.3) in the ANSWER BOOK.
1.1.1. A credit balance on the Bank Statement means the business has a positive balance in the bank.
1.1.2. A debit card may be used to withdraw cash from an ATM.
1.1.3. A bank overdraft is a short-term loan that is transferred into the business current account.

### 1.2. VIOLET STORES

The information was extracted from the records of the business for April 2023.

- Violet uses the official Bank Statement which is available on the $25^{\text {th }}$ of each month to complete the monthly reconciliation process.
- She also uses her EFT transaction records (renumbered) to complete the Cash Payments Journal.


## REQUIRED:

1.2.1 Update the totals for the Cash Receipts Journal and Cash Payments Journal for April 2023. Use the table provided in the ANSWER BOOK.
1.2.2 Calculate the correct Bank Account balance on 30 April 2023.
1.2.3 Prepare the Bank Reconciliation Statement on 30 April 2023.
1.2.4 Violet noticed problems with the depositing of cash. Explain TWO measures that she can use to address these problems.


## INFORMATION:

A. Extract from the Bank Reconciliation Statement on 31 March 2023:

| Favourable balance as per Bank Statement | R12 200 |
| :--- | :--- |
| Deposits not on Statement: 18 March 2023 | R 23 600 |
|  | R37 200 |
| Outstanding EFTs: EFT 768 | R5 480 2023 |
| EFT 769 | R17 800 |
| Favourable balance as per bank account | R49 720 |

- The outstanding deposit on 18 March 2023 appeared on the April 2023 Bank Statement.
- The deposit on 28 March 2023 appeared as R22 200. An investigation revealed that the cashier has disappeared with the outstanding amount. It was decided to write off the outstanding amount.
- Both the EFTs were on the April Statement, but EFT 768 appeared with the correct amount of R4 580.
B. The provisional totals in the Cash Journals before receiving the Bank Statement:
Cash Receipts Journal: R115 $600 \quad$ Cash Payments Journal: R217 800
C. Information on the April 2023 Bank Statement None of these items appeared in the April Cash Journals:

| Debit order: Brylet Municipality | R2 880 |
| :--- | :--- |
| Cash handling fees | R220 |
| Deposit: Y Marigold | R8 400 |
| Deposit: Bentley Microloans | R65 000 |
| Cash withdrawal | R740 |
| Investment matured | R18 300 |
| EFT transaction fees | R360 |
| EFT transaction fees | R360 |

## D. Additional Information:

- The debit order to Brylet Municipality was for Water and electricity.
- Y Marigold, the tenant, deposited the monthly rent.
- The deposit from Bentley Microloans did not relate to the business. The bank was informed of this error.
- The cash withdrawal of R740 was for fuel for the owner's vehicle.
- The EFT transaction fees were duplicated on the Bank Statement in error.


## E. The Cash Journals reflected the following entries that did not appear on the April 2023 Bank Statement:

- Deposit of R22 500 on 30 April 2023
- EFT 883 for R9 520 for stationery purchased
$\cap \cap$ EFT 884 for R12 530 for repairs to the buildings
F. Bank Statement balance on 30 April 2023: R?

QUESTION 2: INVENTORY VALUATION
(25 marks; 23 minutes)
Mandie Jones is the owner of TV City that sells TV sets and has two branches (Shops) in the KZN. The periodic stock system is used. No missing items were recorded for the financial year ended 28 February 2023.

### 2.1 Howick branch

This branch sells Arctic TV sets
2.1.1 Calculate the value of closing stock of the Arctic TV sets on 28

February 2023 using the fist-in-first-out (FIFO) method.
2.1.2 Calculate the stockholding period (in days) using the closing stock figure.

| ARCTIC SETS | UNITS | COST PRICE <br> PER UNIT | TOTAL <br> AMOUNT |
| :--- | :--- | :--- | :--- |
| Opening stock: 1 March 2022 | $\mathbf{2 8 0}$ |  |  |
| Purchases | $\mathbf{1 6 0 0}$ |  | $\mathbf{6 3 1 0} 000$ |
| May 2022 | 500 | R3 800 | R1 900000 |
| August 2022 | 400 | R3 950 | R1 580 000 |
| September 2022 | 400 | R 4 000 | R 1600000 |
| January 2023 | 300 | R4 100 | R1 230000 |
| Returns | 60 | R4 100 | (R246 000) |
|  |  |  |  |
| Closing stock: 28 February <br> 2023 | $\mathbf{2 7 0}$ |  | ? |
| Cost of sales |  |  | R6 010000 |
| Sales | $\mathbf{1 5 5 0}$ | R5 000 | R7 750 000 |

### 2.2. Durban Branch

This branch sells Pacific and Caspian Smart TV sets.
Mandie was concerned about the following issues:

- The Caspian Smart TV sets would be too expensive for her customers.
- High stock levels in all her products might negatively affect the business.

Mandie expected to sell 1000 Pacific TV sells in the 2023 financial year. She therefore adjusted the selling price of the Pacific TV sets in September and asked the bookkeeper to provide an analysis of the quarterly sales.

## Refer to information A and B

2.2.1 Calculate the value of the closing stock of the Pacific TV sets on 28

February 2023 using the specific identification method.
2.2.2 Calculate the gross profit earned on sale of the new Caspian Smart TV sets.
2.2.3 Comment on the quarterly sales of the Pacific TV sets and explain whether or not Mandie's adjustment of the selling price was a wise decision. Quote figures or calculations.
2.2.4 Provide TWO points of advice to Mandie on how she can rectify the high stock level of some of her products without reducing prices offered to customer any further.

INFORMATION:
A. Durban branch stock records

| TV sets | PACIFIC |  | CASPIAN SMART |  |
| :---: | :---: | :---: | :---: | :---: |
| Cost price | R9 300 |  | R10 200 |  |
| Mark-up \% on cost | Fluctuating |  | 60\% |  |
| Stock records | UNITS | TOTAL (R) | UNITS | TOTAL (R) |
| Stock on 1 March 2022 | 350 | 3255000 |  |  |
| Purchases | 800 | 7440000 | 800 | 8160000 |
| May 2022 | 400 | 3720000 |  |  |
| August 2022 | 400 | 3720000 |  |  |
| September 2022* |  |  | 800 | 8160000 |
| Sales | 765 | 9408500 | 670 | 10934400 |

*The started selling the new Caspian Smart TV sets on 1 September 2022.

## B. Quarterly sales

The bookkeeper provided Mandie with the following analysis of quarterly sales and holding periods:

| SALES PER <br> QUARTER | PACIFIC |  |  | CASPIAN SMART |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  | UNITS | SELLING <br> PRICE PER <br> TV | TOTAL <br> SALES | UNITS | TOTAL SALES |
| Mar - May | 250 | R13 500 | R3 375000 | - |  |
| June - Aug | 245 | R13 500 | R3 307 500 | - |  |
| Sep - Nov | 160 | R10 300 | R1 648000 | 340 | R5 548800 |
| Dec - Feb | 110 | R9 800 | R1 078000 | 330 | R5 385600 |
| Stockholding <br> period | 71 days |  |  |  |  |

QUESTION 3: COST ACCOUNTING
(45 marks; 40 minutes)

### 3.1 LADOO MANUFACTURERS

The business manufactures leather purses. The financial year ended on 28 February 2023.

## REQUIRED:

### 3.1.1 Refer to information C.

Calculate the factory overheard cost.

### 3.1.2 Prepare the Production Cost Statement on 28 February 2023.

INFORMATION:
A. Work-in-progress stock balance on 1 March 2022 was R542 000
B. Details of the workers in production:

| Number of workers | 40 |
| :--- | :--- |
| Basic (normal) wage rate | R60 per hour |
| Normal time hours worked by each worker | 1920 hours |
| Overtime (in total) | R 1142000 |

C. The bookkeeper calculated the factory overhead cost at R2 638600 . The following costs were omitted and must be taken into account:

- Insurance is a fixed monthly premium for the entire financial year.

The amount paid, R235 950, includes the premium for March 2023. $\frac{2}{3}$ of this expense relates to the factory.

- Water and electricity allocated to the office was R69 200. Note that water and electricity is shared according to floor space, as follows:

| Factory | Sales | Office |
| :--- | :--- | :--- |
| 560 m square | 240m square | 160 m square |

The following must be corrected:

Rent of R316 000 was recorded in the factory overhead cost. However, the bookkeeper used the incorrect ratio of 2:5:1 for factory, sales and Office. The correct ratio is $5: 2: 1$ respectively.
D. The prime cost for the year amounted to R12 500000 .
E. Total production for the year, 33500 units, were produced at a cost of R475 per unit.

### 3.2 STYLZ MAKER

The business manufactures designer shirts. The financial year ends on 30 April each year. The business is owned by Lez Styles.

## REQUIRED:

NOTE: Provide evidence in the form of figures or calculations to support the comments and explanations required below.

### 3.2.1 Break-even point, production and profit:

- Do calculation to confirm that the break-even point for 2023 is correct.
- Comment on the level of production and the break-even point for the past two years. Explain whether Lez Styles would be happy about the trends in these results and the profit he is earning. Provide figures or calculations.


### 3.2.2 Fixed Costs:

Explain why Lex is not concerned about the fixed costs increasing to R6.1 m in 2023. Quote figures.

### 3.2.3 Selling and distribution cost:

- Identify how the selling and distribution costs in total and per unit changed over the two years.


### 3.2.4 Direct material and indirect labour: Refer to information A and C.

Lez made specific decisions to improve the business and its product.
Explain how the decisions he took have benefited the business by providing:

- Two separate points relating to the raw materials.
- Two separate points relating to the direct labour


## INFORMATION:


A. Lez's general strategic decisions with effect from 1 May 2023:

- Lez decided to improve the quality of the shirts to be more competitive and to export to retailers in other countries.
- He changed to a new supplier of the fabric (raw materials) and employed some highly skilled and creative workers to replace workers who resigned or retired.
- Factory overheads for 203 included a training programme for factory worker (R600 000) and hiring of equipment with the latest technology forR1,4 m per year.


## B. Production and cost

| Number of units produced | 2023 | 2022 |
| :--- | :--- | :--- |
| Nad sold <br> and | 10500 shirts | 6500 shirts |
| Selling price | R1 830 | R1 430 |
| Break-even point | 4815 shirts | 2267 shirts |


|  | $\mathbf{2 0 2 3}$ | $\mathbf{2 0 2 2}$ |  |  |
| :--- | :--- | :--- | :--- | :--- |
|  | TOTAL <br> R | PER UNIT <br> R | TOTAL <br> R | PER UNIT <br> $\mathbf{R}$ |
| VARIABLE COSTS | $\mathbf{5 9 1 6 0 0 0}$ | $\mathbf{5 6 3}$ | $\mathbf{3 0 4 7 5 0 0}$ | 469 |
| Direct materials cost | 3780000 | 360 | 1787500 | 275 |
| Direct labour cost | 936000 | 89 | 960000 | 148 |
| Selling and distribution cost | 1200000 | 114 | 300000 | 46 |
|  |  |  |  |  |
| FIXED COSTS | $\mathbf{6 1 0 0 0 0 0}$ | $\mathbf{5 8 1}$ | $\mathbf{4 1 0 0 0 0 0}$ | 631 |
| Factory overheard cost | 5600000 | 533 | 3600000 | 554 |
| Administration cost | 500000 | 48 | 500000 | 77 |
| Total cost of production | $\mathbf{1 2 0 1 6 ~ 0 0 0}$ | $\mathbf{1 1 4 4}$ | $\mathbf{7 1 4 7 5 0 0}$ | $\mathbf{1 1 0 0}$ |

C. Lez undertook a short course on managerial accounting to enable him to analyse the production costs more effectively every month. He has analysed the following production costs:

| Raw materials | $\mathbf{2 0 2 3}$ | $\mathbf{2 0 2 2}$ |
| :--- | :--- | :--- |
| Cost of fabric per metre | R200 | R110 |
| Metres of fabric per shirt( including wastage) | 1,8 metres | 2,5 metres |
| Fabric used in metres | 43200 metres | 44000 metres |


| Direct workers | 12 workers | 15 workers |
| :--- | :--- | :--- |
| Number of direct workers | R78 000 | R64 000 |
| Average wages per worker p.a. | 1920 hours | 1920 hours |
| Hours per worker per year | 23040 hours | 28800 hours |
| Hours worked by all workers | 875 shirts | 433 shirts |
| Average number of shirts produced per worker | 878 |  |



SCHOOL: $\qquad$
LEARNER: $\qquad$
DATE: $\qquad$

| QUESTION | MARKS | INITIALS | MODERATOR |
| :---: | :---: | :---: | :---: |
| 1 |  |  | $\square \cap O$ |
| 2 |  |  |  |
| 3 |  |  |  |
| TOTAL |  |  |  |

This answer book consists of 8 pages.

## QUESTION 1

| 1.1 .1. |  |
| :--- | :--- |
| คค |  |
| 1.1 .2. |  |
| 1.1 .3 |  |

## 1.2

1.2.1

UPDATE THE CASH JOURNALS FOR 30 APRIL 2023
CASH RECEIPTS JOURNAL

|  | Amount |
| :--- | :--- |
| Total | 115600 |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
| Total |  |


| CASH PAYMENTS JOURNAL |  |
| :--- | :--- |
|  | Amount |
| Total | 217800 |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
| Total |  |


|  |
| :--- |
| 10 |

### 1.2.2

Calculate the correct Bank Account balance on 30 April 2023.

1.2.3

BANK RECONCILIATION STATEMENT ON 30 APRIL 2023

| $\square \cap \cap \cap$ |  |  |
| :--- | :--- | :--- |
| $\square \cap \cap ी$ |  |  |
| $\square \cap \cap$ |  |  |
| $\square$ |  |  |
| $\square$ |  |  |
|  |  |  |
|  |  |  |

### 1.2.4

Violet noticed problems with the depositing of cash. Explain TWO measures that she can use to address these problems.


## QUESTION 2

### 2.1.1

Calculate: Value of the closing stock of the Arctic sets using the FIFO method on 28 February 2023


### 2.1.2

Calculate: Stockholding period (in days) of the Arctic TV sets using the closing stock figure on 28 February 2023


## 2.2

### 2.2.1

Calculate: Value of the closing stock of the Pacific TV sets on 28 February 2023 using the specific identification method.

| WORKINGS | ANSWER |
| :--- | :--- |
|  |  |

### 2.2.2

Calculate: Gross profit on the Caspian Smart TV sets on 28 February 2023

| WORKINGS | ANSWER |
| :--- | :--- |
| $\square \cap \cap \cap$ |  |
| $\square \cap O$ |  |

2.2.3

Comment on the quarterly sales of the Pacific TV sets and explain whether or not Mandie's adjustment of the selling price was a wise decision. Quote figures or calculations.

### 2.2.4

Provide TWO points of advice to Mandie on how she can rectify the high stock levels of some of her products without reducing prices offered to customers any further.

| TOTAL MARKS |
| :---: |
|  |
| 25 |

## QUESTION 3

### 3.1 LADOO MANUFACTURERS

3.1.1 FACTORY OVERHEAD COST

| TOTAL before corrections | 2638600 |
| :--- | :--- |
|  |  |
|  |  |
|  |  |
| Total |  |

3.1.2 PRODUCTION COST STATEMENT ON 28 FEBRUARY 2023. $R$

|  |  |
| :--- | :--- |
|  |  |
| PRIME COST | 12500000 |
|  |  |
| TOTAL MANUFACTURING COST |  |
| Work-in-progress at beginning of year | 542000 |
|  |  |
|  |  |
| COST OF PRODUCTION OF FINISHED FINISHED GOODS |  |

### 3.2. STYLZ MAKER

3.2.1

Do a calculation to confirm that the break-even point for 2023 is correct.

Comment on the level of production and the break-even point for the past two years. Explain whether Lez styles would be happy about the trends in these results and the profit he is earning. Provide figures of calculations.

### 3.2.2

Explain why Lez is not concerned about the fixed costs increasing to R6,1 m in 2023. Quote figures.

### 3.2.3

Identify how the selling and distribution costs in total and per unit changed over the two years. Quote figures


### 3.2.4

Lez made specific decision to improve the business and its product. Explain how the decisions he took have benefited the business by providing:

Two separate points relating to the raw material. Quote figures or calculations.

| Point 1 |  |
| :--- | :--- |
|  |  |
| Point 2 |  |
|  |  |
|  |  |

Two separate points relating to the direct labour. Quote figures or calculations
Point 1
Point 2

| TOTAL MARKS |
| :---: |
|  |
| 45 |



This memorandum consists of 8 pages including cover page.

## QUESTION 1

| 1.1.1. | True $\checkmark$ |
| :--- | :--- |
| 1.1.2. | True $\checkmark$ |
| 1.1.3. | False $\checkmark$ |

1.2.
1.2.1.

| UPDATE THE CASH JOURNALS FOR 30 APRIL 2023 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| CASH RECEIPTS JOURNAL |  |  | CASH PAYMENTS JOURNAL |  |
|  | Amount |  |  | Amount |
| Total | 115600 |  | Total | 217800 |
|  | $900 \checkmark \checkmark$ |  |  | $15000 \checkmark$ |
|  | $8400 \checkmark$ |  |  | $2880 \checkmark$ |
|  | $360 \checkmark$ |  |  | $740 \checkmark$ |
| cheror | $18300{ }^{\text {din }}$ |  |  | $220 \checkmark$ |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |
| Total | 203560 | VFor both totals | Total | 221640 |

### 1.2.2.

Calculate the correct Bank Account balance on 30 April 2023.

| WORKINGS | ANSWER |
| :--- | :--- |
| $49720 \checkmark+203560 \boxtimes-221640 \boxtimes$ | $31640 \square$ |

### 1.2.3.

| BANK RECONCILIATION STATEMENT ON 30 APRIL 2023 |  |  |
| :---: | :---: | :---: |
| Balance according to bank statement |  | $96190 \square^{*}$ |
| Cr Outstanding deposit |  | $22500 \checkmark$ |
| Dr Outstanding EFT: 883 | $9520 \checkmark$ | $\square$ |
| 884 | $12530 \checkmark$ |  |
| Debit amount wrongly credited | 65000 V V |  |
| Debit balance according to Bank Account | 31 640V |  |
|  |  |  |
|  | 118 690V | 118 690V |

[^0]1.2.4.

Violet noticed problems with the depositing of cash. Explain TWO measures that she can use to address these problems.

- Encourage customers to use debit orders/ EFT/ cards.
- Request bank to send confirmation of all transactions (e.g. SMS)
- Division of duties; The person issuing receipts should not be the same person doing the deposits.

Any two

TOTAL MARKS

30
30

## QUESTION 2

2.1.1.

Calculate: Valu2 of the closing stock of the Arctic sets using the FIFO method on 28 February 2023

| WORKINGS | ANSWER |
| :--- | :--- |
| 270 |  |
| $30 \square \checkmark \times R 4000=$ R120000 |  |
| $240 \checkmark \times$ R4 100 = R984 000 | R1 $104000 \square$ |

### 2.1.2.

Calculate: Stockholding period (in days) of the Arctic TV sets using the closing stock figure on 28 February 2023

| WORKINGS | ANSWER |
| :--- | :--- |
| $\frac{270}{1550} \checkmark \checkmark \times 365 \checkmark$ or | 64 days $\nabla$ |
| $\frac{1104000}{6010000} \times 365$ | 68 days |

## 2.2.

### 2.2.1.

Calculate: Value of the closing stock of the Pacific TV sets on 28 February 2023 using the specific identification method.

| WORKINGS | ANSWER |
| :--- | :--- |
| $(1150-765) \nabla \checkmark \times$ R9 300 $\checkmark$ | R3 $580500 \square$ |

### 2.2.2

Calculate: Gross profit on the Caspian Smart TV sets on 28 February 2023

| WORKINGS | ANSWER |
| :--- | :--- |
| $10934400 \checkmark-816000 \checkmark$ | R2 774 400V |


2.2.3

Comment on the quarterly sales of the Pacific TV sets and explain whether or not Mandie's adjustment of the selling price was a wise decision. Quote figures or calculations.

- Sales decreased quarterly from 240 in quarter 1 to 110 in quarter 4.
- It was not a wise decision, Mandie was supposed to advertise the Pacific TV because they were moving slow hence stockholding period is 184 days.
$\checkmark \checkmark$
2.2.4

Provide TWO points of advice to Mandie on how she can rectify the high stock levels of some of her products without reducing prices offered to customers any further.

- Advertise the product.
- Order smaller quantities. $\checkmark \checkmark$



## QUESTION 3

### 3.1. LADOO MANUFACTURERS

### 3.1.1. FACTORY OVERHEAD COST

| TOTAL before corrections | $\mathbf{2 6 3 8 6 0 0}$ |
| :--- | :--- |
| Insurance ( $235950-18150) \times \frac{2}{3}$ | $145200 \square \checkmark$ |
| Water \& electricity $\left(69200 \times \frac{560}{160} \checkmark\right)$ | $242200 \square$ |
| Rent (790 000 $\checkmark-316000 \checkmark)$ | $474000 \square$ |
|  | $3500000 \square$ |
| Total |  |

### 3.1.2 PRODUCTION COST STATEMENT ON 28 FEBRUARY 2023

| Direct labour (40 $\times$ R60 $\times 1920$ ) $\checkmark+1142000 \checkmark$ | $3466000 \square$ |
| :---: | :---: |
| Direct material *balancing figure | $9034000 \square$ |
| PRIME COST | 12500000 |
| Factory overhead cost | $3500000 \square$ |
| TOTAL MANUFACTURING COST | 16000000 V |
| Work-in-progress at beginning of year | 542000 |
|  | 16542000 V |
| Work-in-progress at end of year | (629 500) V |
| COST OF PRODUCTION OF FINISHED FINISHED GOODS (33 $500 \times \mathrm{R} 475$ ) | $15912500 \checkmark \checkmark$ |

### 3.2. STYLZ MAKER

### 3.2.1.

Do a calculation to confirm that the break-even point for 2023 is correct.
$\frac{R 6100000 \checkmark}{R 1830 \checkmark-R 563}=4815$ units


Comment on the level of production and the break-even point for the past two years. Explain whether Lez styles would be happy about the trends in these results and the profit he is earning. Provide figures of calculations.

- Lez Styles will be happy because he made profit on (10 500 units -4815 units) 5685 units in $2023 \checkmark \checkmark$ compared to (6500 units -4265 units) 2233 units in 2022. $\checkmark \checkmark$
he is earning. Provide figures of calculations.

Explain why Lez is not concerned about the fixed costs increasing to R6,1 m in 2023. Quote figures.

- The profit increased from R2 147500 to R7 199000/by R5 051 500/ 235.23\%. $\checkmark \checkmark$
- Fixed cost increased from R4 100000 to R6 100 00/ by R2 000 000/ by $48.78 \%$.
- Level of production increased from 6500 units to 10500 units/ by 4000 unit/ by 61.54\%

Any TWO

### 3.2.3.

Identify how the selling and distribution costs in total and per unit changed over the two years. Quote figures

- S \& D per unit increased from R46 to R114/ by R68/ by $147.83 \% \checkmark \checkmark$
- S \& D value increased from R300 000 to R1 200 000/ by R900 000/ by 300\% $\checkmark$


### 3.2.4.

Lez made specific decision to improve the business and its product. Explain how the decisions he took have benefited the business by providing:

Two separate points relating to the raw material. Quote figures or calculations.



Two separate points relating to the direct labour. Quote figures or calculations

| Point 1 | Average number of shirts produced per worker increased from 433to 875/by <br> $442 / 102,08 \%$ due to training provided to factory workers costing R600 000. <br> $\checkmark \checkmark \checkmark$ |
| :--- | :--- |
| Point 2 | Hours worked decreased from 28800 hors to 23040 hours/ by 5760 hours/ <br> $20 \%$ due to hiring of new equipment with the latest technology for R1.4 m <br> per year. $\checkmark \checkmark \checkmark$ |



TOTAL:


[^0]:    *Balancing figure

