

## KWAZULU-NATAL PROVINCE

EDUCATION
REPUBLIC OF SOUTH AFRICA

NATIONAL SENIOR CERTIFICATE


MARKS: 150

TIME: 2 Hours

This question paper consists of 13 pages including a formula sheet and a 12-page Answer Book.


## INSTRUCTIONS AND INFORMATION

## Read the following instructions carefully and follow them precisely.

1. Answer ALL the questions.
2. A special ANSWER BOOK is provided in which to answer ALL the questions.
3. Show workings in order to achieve part-marks.
4. You may use a non-programmable calculator.
5. You may use a dark pencil or blue/black ink to answer the questions.
6. Where applicable, show all calculations to ONE decimal point.
7. If you choose to do so, you may use the Financial Indicator Formula Sheet attached at the end of this question paper. The use of this formula sheet is NOT compulsory.
8. Write neatly and legibly.
9. Use the information and table below as a guide when answering the question paper. Try NOT to deviate from it.

| QUESTION | TOPIC | MARKS | MINUTES |
| :---: | :---: | :---: | :---: |
| 1 | Bank Reconciliation | 25 | 20 |
| 2 | Cost Accounting | $45 \cap$ | 35 |
| 3 | Stock Valuation, Problem solving and Tangible note. scs.com | 50 | 40 |
| 4 | Creditors Reconciliation and Debtors age analysis | $30$ |  |
| TOTAL |  | 150 | 120 |

## QUESTION 1: BANK RECONCILIATION

### 1.1 BANK RECONCILIATION

OBUSA STORES
The following information relates to Obusa Stores for May 2024.

## REQUIRED:

1.1.1 Calculate the correct totals in the cash journals on 31 May 2024.
1.1.2 Calculate the correct balance of the bank account on 31 May 2024.
1.1.3 Prepare the Bank Reconciliation Statement on 31 May 2024.
1.1.4 Miss Siphokazi Makhoba is the finance clerk at Obusa Stores. She has been responsible for all finance activities by herself since the inception of the store. She made several mistakes and the owner has not taken any action. As the internal auditor of Obusa Stores you are not happy with the control of cash in this business.

- Explain ONE problem to confirm your concern. Quote figures.
- Give advice on how the problem can be avoided in future.


## INFORMATION:

A Extract from the Bank Reconciliation Statement on 30 April 2024

| Balance as per bank statement | (R36 294) |
| :--- | :---: |
| Outstanding cash deposits: |  |
| Dated 15 April 2024 | 12080 |
| Dated 30 April 2024 | 21640 |
| Outstanding EFTs: |  |
| 431 (dated 29 April 2024) | $(17800)^{\text {com }}$ |
| 435 (dated 30 April 2024) | $?$ |
| Balance as per bank account |  |

B Provisional totals in the cash journals on 31 May 2024 before receiving the bank statement:

- Cash Receipts Journal: R60 334
- Cash Payment Journal: R34 865

C Entries in the Cash Journals for May 2024 that do not agree with the May Bank Statement.


| JOURNAL | DOCUMENT | DATE | DETAILS | AMOUNT |
| :--- | :---: | :---: | :--- | ---: |
| CRJ | Deposit slip 12 | 29 | Sales | R54 370 |
|  | Deposit slip 17 | 30 | Debtors' <br> control | 26300 |


| JOURNAL | DOCUMENT | DATE | DETAILS | AMOUNT |
| :--- | :--- | :---: | :--- | ---: |
| CPJ | EFT 21 | 16 | Ivory Ltd | R1 780 |
|  | EFT 26 | 22 | Municipality | 3660 |

D Items on the Bank Statement dated May 2024 that do not agree with the May Cash Journals.

| Date | Details | Debit | Credit |
| :---: | :--- | ---: | ---: |
| 02 | Deposit (30/04) |  | R21 640 |
| 03 | Direct transfer to JB Stores | 13800 |  |
| 04 | Direct transfer to Atlas Co. | 19700 |  |
| 15 | Debit order (insurance) | 1670 |  |
| 15 | Debit order (insurance) | 1670 |  |
| 16 | Direct deposit from Ivory Ltd |  | 1780 |
| 17 | Deposit (15/04) |  | 10080 |
| 20 | Internet banking fee | 176 |  |
| 25 | Interest |  | 315 |
| 28 | Service fees | 475 |  |

## NOTE:

- EFT 435 (Atlas Co.): Bank Statement is correct.
- A debit order for insurance was duplicated in error. The bank will correct this in June.
- Miss Siphokazi Makhoba the finance clerk, cannot account for the missing amount. The owner of Obusa Stores decided to write off the amount, but further investigations will be done.


## QUESTION 2: MANUFACTURING minutes)

### 2.1 SIVUKILE WATCHES

The following information relates to the financial year ended 29 February 2024. The business manufactures one type of watch.

## REQUIRED:

2.1.1 Calculate the note for factory overhead cost for the financial year end.
Use the table provided in the Answer Book.
2.1.2 Complete the Production Cost Statement on 29 February 2024.

## INFORMATION:

## A. Stock balances:

|  | 29 Feb 2024 | 28 Feb 2023 |
| :--- | ---: | ---: |
| Work in progress stock | $?$ | R 35 100 |
| Factory consumable stores | R 3 900 | 0 |

B. Extract of transactions for year ended 29 February 2024 (before adjustments in Information C)

| Raw material issued to the factory for production | R? |
| :--- | ---: |
| Consumable stores purchased for the factory | 29800 |
| Production wages | 525000 |
| Employer's contributions for workers in production | 44900 |
| Rent expense for the office section | 12200 |
| Water and electricity | 54400 |
| Salaries: Factory foreman (including benefits) | 102400 |
| Salaries: Sales staff (including benefits) | 60300 |
| Insurance | 33500 |
| Sundry expenses: | Factory |
| Sales department | 47040 |

## C. Additional information and adjustments:



- The following production wages was omitted from the Wages Journal for the last week of February 2024:

| Net wage due to employee | R11 315 |
| :--- | :--- |

Total deductions for this employee amounts to $27 \%$ of his gross wages. The employer pays $11 \%$ of the gross wages to the Pension Fund and $1 \%$ to the UIF.


- Rent is shared between the factory, sales, and administration in the ratio 6:3:2. Only the administration portion was recorded.


The February 2024 water and electricity account of R5 600 must still be paid. Note that $75 \%$ of this expense relates to the factory.

- Insurance includes an additional premium of R5 700 paid for the period 1 January 2024 to 30 June 2024. This expense is allocated between the factory and sales department in the ratio 4: 1.
D. Prime cost for the year after adjustments amounted to R1 380000.
E. The business produced 2500 bags at a cost of R620 each.


### 2.2 FRYER MANUFACTURERS

Fryer Manufacturers is owned by John Stones. The information relates to Shesha Air Fryer and Easy Quick Air Fryer for the year ended 30 April 2024 with comparison figures for 2023.

## REQUIRED:

2.2.1 - Calculate the break-even point for Shesha Air Fryer for 2024.

- Comment on whether John should be satisfied with the break-even points and levels of production for the past two years. Quote figures to support your opinions.
2.2.2 Identify ONE variable cost for each item, that would be of concern to John. Quote figures. Provide ONE possible reason for the problem, in each case.
2.2.3 John was concerned about the increase in the fixed cost per unit of Easy Quick Air Fryer. What would you say to him? Provide ONE point and quote figures to support your answer.
2.2.4 John feels that he can improve the sales of Easy Quick Air Fryer. Provide TWO suggestions on how this can be achieved. Quote figures.
2.2.5 Assume that costs and workers' efficiency will remain unchanged in 2025. If production and sales of Easy Quick Air Fryer increased by 500 units, calculate how much additional profit she can expect.

INFORMATION ON AIRFRYERS FOR THE FINANCIAL YEAR END:

|  | SHESHA AIR FRYER |  | EASY QUICK AIR FRYER |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2024 | 2023 | 2024 | 2023 |
|  | $\begin{gathered} \text { UNIT COST } \\ R \end{gathered}$ | $\begin{gathered} \text { UNIT COST } \\ \text { R } \\ \hline \end{gathered}$ | $\begin{gathered} \text { UNIT COST } \\ R \end{gathered}$ | $\begin{gathered} \text { UNIT COST } \\ \mathbf{R} \\ \hline \end{gathered}$ |
| Direct Material Cost | 150,00 | 120,00 | 142,00 | 140,00 |
| Direct Labour Cost | 102,00 | 98,00 | 160,00 | 102,00 |
| Selling and Distribution Cost | 52,00 | 50,00 | 35,00 | 35,00 |
| VARIABLE COST PER UNIT | 304,00 | < 268,00 | 337,00 | 277,00 |
| Factory Overhead Cost | 70,00 | 68,00 | 125,00 | 75,00 |
| Administration Cost | 30,00 | 30,00 | 50,00 | 45,00 |
| FIXED COST PER UNIT | 100,00 | 98,00 | 175,00 | 120,00 |
|  | ITOTE | T) |  |  |
| Selling price per unit | R 400,00 | R 400,00 | R 540,00 | R 450,00 |
|  |  |  |  |  |
| Number of units produced and sold | 4500 units | 4500 units | 1200 units | 2000 units |
| Break-even point | ? | 3341 units | 1035 units | 1388 units |



## QUESTION 3

## INVENTORY VALUATION, INTERNAL CONTROL AND TANGIBLE ASSETS

### 3.1 INVENTORY VALUATION

Nongoma Electronics uses the periodic stock system and the FIFO method to value stock of Aphones 11. The business is owned by Harding Bulwer. He employs Mooi Adams to run the shop for him. The financial year-end is 29 February 2024. The new model will issued next year.

## REQUIRED:

3.1.1 Calculate the value of the closing stock of the Aphones 11 on 29 February 2024.
3.1.2 Calculate the cost of sales for the year ended 29 February 2024.
3.1.3 Calculate how long (in days) it will take to sell the closing stock of 135

Aphones 11. Comment on your findings and give Mooi advice in this regard.

### 3.1.4 Refer to Information $\mathbf{D}$.

Provide a calculation to prove that the information given by the sales assistant about the Aphones 11 is true. Give ONE point of advice.

## INFORMATION:

A Stock balances of the aphones 11:

| DATE | NUMBER OF <br> UNITS | UNIT PRICE <br> (INCLUDING <br> CARRIAGE) | TOTAL |
| :--- | :---: | :---: | :---: |
| 1 March 2023 | 75 | R7 610 | R570 750 |
| 28 February 2024 | 135 | $?$ | $?$ |

B Purchases and returns of the Aphones 11 during the year:
Purchases:
Purchases:

| DATE | NUMBER <br> OF UNITS | UNIT PRICE | TOTAL <br> CARRIAGE | TOTAL <br> (INCLUDING <br> CARRIAGE) |
| :--- | :---: | :---: | :---: | :---: |
| 1 June 2023 | 130 | R7 200 | R14 300 | R950 300 |
| 21Aug. 2023 | 120 | R7 000 | R13 200 | R853 200 |
| 15 Dec. 2023 | 85 | R6 600 | R9 350 | R570 350 |
| TOTAL | 335 |  | R36 850 | R2 373850 |

Returns includes carriage:

| DATE | NUMBER <br> OF UNITS | UNIT PRICE | TOTAL <br> CARRIAGE | TOTAL <br> (INCLUDING <br> CARRIAGE) |
| :---: | :---: | :---: | :---: | :---: |
| 10 Sep. 2023 | 3 | R7 000 | R330 | $?$ |
| These returns are from the purchases of August 2023. |  |  |  |  |



## C Sales for the year:

260 units for R2 392000
D Possible theft of smartphones:
Harding has been informed by a sales assistant that he suspects Mooi of giving away Aphones 11 to her family members and friends.

### 3.2 INTERNAL CONTROL

## BONA TRADERS

Bona Traders sells one type of camera. The owner Sthembiso. has three branches situated in Hlathi, Tholanin and Kwamanqanda. The three branches are managed by Sfiso, Nolwazi and Xolani respectively.

Sthembiso has obtained the annual figures/amounts from the three branches for the financial period ending 29 February 2024.

## REQUIRED:

Identify ONE problem in relation to each branch, quoting figures/amounts to support the problem. In each case, offer the owner advice on how to solve the problem.

Note: All cameras are sold for cash.

| INFORMATION |  |  |  |
| :---: | :---: | :---: | :---: |
| CAMERAS | HLATHI (SFISO) | THOLENI (NOLWAZI) | KWAMAQANDA (XOLANI) |
| Cameras available for sale | 1960 | 1600 | 1160 |
| Cameras sold during the year | 1560 | 300 | 1000 |
| Cameras returned during the year | 20 | 20 | 0 |
| Stock on 29 February 2024 | 340 | 1280 | 160 |
| Total cash sales | $\begin{array}{r} \text { R18 } 720 \\ 000 \end{array}$ | $\begin{array}{r} \text { R3 } 600 \\ 000 \end{array}$ | R11 360000 |
| Cost price per camera | R8 000 | R8 000 | R8 000 |
| Selling price per camera | R12 000 | R12 000 | R12 000 |
| Advertising costs per year | R40 000 | R40 000 | R40 000 |
| Salary of manager per month | R25 000 | R25 000 | R25 000 |

### 3.3 FIXED/TANGIBLE ASSETS

REQUIRED:
3.3.1 Complete the Tangible Asset Note for the year ended 29 February 2024.

| Carrying value - 1 March 2023 | Buildings | Vehicles | Equipment |
| :--- | :---: | :---: | :---: |
| Cost | 3452000 | 413400 | 83200 |
| Accumulated depreciation | 0 | $(4586000)$ | 340000 |
| Movement |  |  |  |
| Additions at cost | (a) | 0 | 116000 |
| Disposals at carrying value | 0 | (b) | 0 |
| Depreciation | 0 | (c) | (e) |
| Carrying value - 29 February 2024 | 4522800 | (d) |  |
| Cost | 4522800 |  |  |
| Accumulated depreciation | 0 |  |  |

## Additional information in respect of fixed assets:

- An extension to the office block was undertaken during the year.
- The business had three vehicles at the beginning of the year. The following details appeared in the Fixed Asset Register on 1 March 2023:

|  | Vehicle 1 | Vehicle 2 | Vehicle 3 |
| :--- | ---: | ---: | ---: |
| Cost | 240000 | 352000 | 280000 |
| Accumulated depreciation | $(225000)$ | $(70400)$ | $(163200)$ |
| Carrying value | 15000 | 281600 | 116800 |

NOTE: Vehicle 1 is old and is reaching the end of its useful life.
Vehicle 3 was sold at its carrying value of R102 800 during the year.

- Equipment of R116 000 was purchased on 1 August 2023. No equipment was sold.
- Depreciation policy: Vehicles: $20 \%$ on cost

Equipment: $15 \%$ on carrying value

## QUESTION 4

## CREDITORS' RECONCILIATION AND DEBTORS AGE ANALYSIS

### 4.1 CREDITORS' RECONCILIATION

Mathebula Traders received a statement of account from a creditor, Ngubane Suppliers. The balance on the statement did not agree with that on the account of Ngubane Suppliers in the Creditors Ledger of Mathebula Traders.

## REQUIRED:

4.1.1 Provide THREE points for good internal control over creditors
4.1.2 Complete the table in the ANSWER BOOK to show how the differences must be treated to reconcile the Creditors Ledger Account balance with the statement balance.

Write the amounts in the appropriate columns and indicate the increase or decrease with a (+) or (-) with each amount.

Total the columns to show the correct balance at the end of February 2024.

## INFORMATION:

| Balance in the Creditors Ledger of Mathebula Traders | R17 925 |
| :--- | :--- |
| Balance in the statement received from Ngubane Suppliers | R29 400 |

A comparison between the Creditors Ledger Account of Ngubane Suppliers and the statement of account showed the following differences:
A. An invoice for R11 200 received from Ngubane Suppliers was correctly recorded in the Creditors Ledger Account. The amount was incorrectly recorded as R9 100 on the statement.

B. Mathebula Traders entered a discount of R 875 relating to a payment of R9 000 on the 10 February 2024. Ngubane Suppliers did not approve this discount stating that the payment was received late.
C. The statement of account reflected returns valued at R1 190. The Creditors Ledger Account showed R690. It was established that Mathebula Traders miscalculated the value of the goods returned.
D. An invoice for R3 100 received from Ngubane was incorrectly recorded as a debit note in the Creditors Ledger.
E. A direct transfer of R7 000 by Mathebula Traders was recorded in the Cash Payment Journal on 27 February 2024. The statement of account from Ngubane Suppliers was dated 25 February 2024.

### 4.2 DEBTORS AGE ANALYSIS

Mnqobi Traders sell goods for cash and on credit. The business is owned by Njabulo Khumalo.

## REQUIRED:

4.2.1 How can the preparation of a debtor's collection schedule and debtor's age analysis assist Njabulo in controlling debtors?
4.2.2 Mnqobi Traders have the pay slip of all their debtors. What other information should they obtain before allowing customers to open accounts? State TWO points with a reason in each case.
4.2.3 Calculate the percentage of debtors complying with the credit terms.
4.2.4 Explain TWO measures to improve collection from debtors.

## INFORMATION:

Debtors' age analysis on 29 February 2024:

| TOTAL | CURRENT | $\mathbf{3 0 - 6 0}$ <br> DAYS | $\mathbf{6 1 - 9 0}$ <br> DAYS | MORE THAN <br> 90 DAYS |
| :---: | :---: | :---: | :---: | :---: |
| 300200 | 36024 | 24016 | 156104 | 84056 |

The credit period is 60 days.


| GRADE 12 ACCOUNTING FINANCIAL INDICATOR FORMULA SHEET |  |
| :---: | :---: |
| $\frac{\text { Gross profit }}{\text { Sales }} \times \frac{100}{1}$ | $\frac{\text { Gross profit }}{\text { Cost of sales }} \times \frac{100}{1}$ |
| $\frac{\text { Net profit before tax }}{\text { Sales }} \times \frac{100}{1}$ | $\frac{\text { Net profit after tax }}{\text { Sales }} \times \frac{100}{1}$ |
| $\frac{\text { Operating expenses }}{\text { Sales }} \times \frac{100}{1}$ | $\frac{\text { Operating profit }}{\text { Sales }} \times \frac{100}{1}$ |
| Total assets : Total liabilities | Current assets: Current liabilities |
| (Current assets - Inventories) : Current liabilities | urrent liabilities : Shareholders' equity |
| (Trade and other receivables + Cash and cash equivalents) : Current liabilities |  |
| $\frac{\text { Average trading stock }}{\text { Cost of sales }} \times \frac{365}{1}$ | Cost of sales <br> Average trading stock |
| $\frac{\text { Average debtors }}{\text { Credit sales }} \times \frac{365}{1}$ | $\frac{\text { Average creditors }}{\text { Cost of sales }} \times \frac{365}{1}$ |
| $\frac{\text { Net income after tax }}{\text { Average shareholders' equity }} \quad \frac{\text { X }}{100}$ | $\frac{\text { Net profit after tax }}{\text { Number of issued shares }} \times \frac{100}{1}$ (*See note below) |
| Net income after tax + Interest on loans Average Shareholders' equity + Average non-current liabilities |  |
| $\frac{\text { Shareholders' equity }}{\text { Number of issued shares }} \times \frac{100}{1}$ | $\frac{\text { Dividends for the year }}{\text { Number of issued shares }} \times \frac{100}{1}$ |
| $\frac{\text { Interim dividends }}{\text { Number of issued shares }} \underline{100}_{1}$ | $\frac{\text { Final dividends }}{\text { Number of issued shares }} \times \frac{100}{1}$ |
| $\frac{\text { Dividends per share }}{\text { Earnings per share }} \times \frac{100}{1}$ | $\frac{\text { Dividends for the year }}{\text { Net income after tax }} \times \frac{100}{1}$ |
| Selling price per unit - Variable costs per unit |  |
| NOTE <br> - In this case, if there is a change in the number of issued shares during a financial year, the weighted-average number of shares is used in practice. |  |



## KWAZULU-NATAL PROVINCE

EDUCATION
REPUBLIC OF SOUTH AFRICA

## NATIONAL SENIOR CERTIFICATE

## GRADE 12



Name: $\qquad$ Grade: $\qquad$

| QUESTION | MARKS | MOD BY THE <br> SCHOOL | MOD BY THE <br> CLUSTER | MOD BY THE <br> PROVINCE |
| :---: | :---: | :---: | :---: | :---: |
| 1 |  |  |  | $\square \cap \cap\|c\|$ |
| 2 |  |  |  |  |
| 3 |  |  |  |  |
| 4 |  |  |  |  |
| TOTAL |  |  |  |  |

N.B. This answer book consists of 12 pages.

## QUESTION 1: BANK RECONCILIATION



### 1.1.2 Calculate the correct balance of the Bank account in the ledger on 31 May 2024.

1.1.3 Prepare the Bank Reconciliation Statement on 31 May 2024.


## ALTERNATIVE METHOD FOR 1.1.3.

Prepare the Bank Reconciliation Statement on 31 May 2024.

1.1.4 Explain ONE problem to confirm the auditors concern and give an advice on how the problem can be avoided. Quote figures.

| Problem with Figure(s) | Advice |
| :---: | :---: |
|  |  |
|  |  |


| TOTAL |
| :---: |
| MARKS |
|  |
| 25 |

## QUESTION 2

### 2.1.1 FACTORY OVERHEAD COST NOTE

| Factory salary | 102400 |
| :--- | :---: |
| Sundry expenses | 47040 |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |

2.1.2 Production Cost Statement for the year ended 29 February 2024.

|  |  |
| :--- | :---: |
|  | 1380000 |
| Prime cost |  |
|  | 35100 |
| Total manufacturing cost |  |
| Work in progress in the beginning |  |
|  |  |
| Work in progress at the end of the year |  |
|  |  |

FRYER MANUFACTURERS

| Calculate the break-even point for Shesha Air Fryer for 2024. |  |  |  |
| :--- | :--- | :--- | :---: |
| WORKINGS | ANSWER |  |  |

Comment on whether John should be satisfied with the breakeven points and levels of production for the past two years. Quote figures to support your opinions.

2.2.2 Identify ONE variable cost for each item, that would be of concern to John. Quote figures. Provide ONE possible reason for the problem, in each case.

| ONE VARIABLE COST WITH <br> FIGURES | REASONS |
| :--- | :--- |
| Shesha Air Fryer |  |
| Easy Quick Air Fryer |  |



### 2.2.3 John was concerned about the increase in the fixed cost per unit of Easy Quick Air Fryer. What would you say to him? Provide ONE point and quote figures to support your answer.


2.2.4 John feels that he can improve the sales of Easy Quick Air Fryer. Provide TWO suggestions on how this can be achieved.

2.2.5 Assume that costs and workers' efficiency will remain unchanged in 2025. If production and sales of Easy Quick Air Fryer increased by
500 units, calculate how much additional profit she can expect.


| TOTAL <br> MARKS |
| :---: |
|  |
| 45 |



## QUESTION 3

### 3.1.1 Calculate the value of the closing stock of the Aphones 11 on

 29 February 2024.
3.1.2 Calculate the Cost of sales for the year ended 29 February 2024.
3.1.3 Calculate how long (in days) it will take to sell the closing stock of 135 Aphones 11. Comment on your findings and give advice to Mooi in this regard.
Calculation:

| Comment | Advice |
| :---: | :---: |
|  |  |

3.1.4 Provide a calculation to prove that the information given by the sales assistant about Aphones 11 is true. Give ONE point of advice.

Calculation:
001
One point of advice:
$3.2 \begin{aligned} & \text { Identify ONE problem in relation to each branch, quoting figures/amounts } \\ & \text { to support the problem. In each case, offer the owner advice on how to solve } \\ & \text { the problem. }\end{aligned}$ the problem.

| Branch | Comment and figures | Advice |
| :--- | :---: | :---: |
| HLATHI <br> (SIFISO) |  |  |
| THOLENI <br> (NOLWAZI) |  |  |
| MAQANDA <br> (XOLANI) |  |  |



## QUESTION 4


4.1.2

| CREDITORS LEDGER OF <br> MATHEBULA TRADERS |  | STATEMENT FROM NGUBANE <br> SUPPLIERS |
| :--- | :---: | :---: |
|  | 17925 | 29400 |
| A. |  |  |
| B. |  |  |
| C. |  |  |
| D. |  |  |
| E. |  |  |
|  |  |  |

4.2.1

How can the preparation of a debtor's collection schedule and Debtor's age analysis assist Njabulo in controlling of debtors?

Debtor's collection schedule:
debtor's age analysis assist:

4.2.2 Sobantu Traders have the pay slip of all their debtors. What other information should they obtain before allowing customers to open accounts? State TWO points with a reason in each case.

| Information to be obtained | Reason |  |
| :---: | :---: | :---: |
|  |  |  |


4.2.4 Explain TWO measures to improve collection from debtors.

## TOTAL

MARKS

30

TOTAL MARKS: 150



## NATIONAL SENIOR CERTIFICATE



## MARKS: 150

## MARKING PRINCIPLES:

1. Penalties for foreign items are applied only if the candidate is not losing marks elsewhere in the question for that item. No double penalty applied.
2. Penalties for placement or poor presentation (e.g. details) are applied only if the candidate is earning marks on the figures for that item.
3. Full marks for correct answer. If answer incorrect, mark the workings provided.
4. If a pre-adjustment figure is shown as the final figure, award one mark. Not the method mark for the answer.
Note: if figures are stipulated in memo for components of workings, these do not carry the method for final answer.
5. Unless otherwise indicated, the positive or negative effect of any figure must be considered to award the mark. If no + or - sign or bracket is provided, assume that the figure is positive.
6. Where indicated, part-marks may be awarded to differentiate between differing qualities of answers from candidates.
7. This memorandum is not for public distribution, as certain items might imply incorrect treatment. The adjustments made are due to nuances in a certain question.
8. Where penalties are applied, the marks for that section of the question cannot be a final negative.
9. Where method marks are awarded for operation, the marker must inspect the reasonableness of the answer before awarding the mark.
10. Operation' means 'Check operation'. 'One part correct' means 'Operation \& one part correct'. Note: check operation must be $+,-, x, \div$, or per candidates operation.
11. In awarding method marks, ensure that candidates do not get full marks for any item that is incorrect, indicate
with a $\begin{aligned} & \text {. Note: do not award marks for workings if numerator and denominator are swapped-this also }\end{aligned}$ applies to ratios.
12. Be aware of candidates who provide valid alternatives beyond the marking guideline.
13. Codes: $f=$ foreign item; $p=p l a c e m e n t$.

This memorandum consists of 12 page

## QUESTION 1 <br> BANK RECONCILIATION

1.1.1

1.1.2 Calculate the correct balance of the Bank account in the ledger on 31 May 2024.
$-34274 \checkmark \checkmark+64209 \nabla-40986 \nabla=-11051 \nabla$ one part correct
Accept ledger account
Check the net effect
5


### 1.1.4 Explain ONE problem to confirm the auditors concern and give an advice on how the problem can be avoided. Quote figures.

| Problem $\checkmark$ Figure(s) $\checkmark$ | Advice $\checkmark$ (advice should be in line with a problem) |
| :---: | :---: |
| - Shortfall in cash deposit, R2 000/R12 080 received and documented but only R10 080 was deposited <br> - Delay in cash deposit (15 April 17 May 2024) <br> - EFT incorrectly recorded as payment of R1 780. | - Use security company to collect deposits on daily or regular basis <br> - Divide duties: person receiving the money must not be the one depositing it / count in, count - out cash procedure (count cash at the beginning and end of shifts). <br> - Senior personnel should check (monitor) internet banking transactions regularly (daily) /deposit slips that reflects daily deposits. <br> - Encourage debtors to make direct deposit/EFTs. <br> Do not accept "install cameras" |


| TOTAL MARKS |
| :---: |
| 25 |

## QUESTION 2

### 2.1.1 FACTORY OVERHEAD COST NOTE


2.1.2 Production Cost Statement for the year ended 29 February 2024.

| Direct material cost PC-DLC | 792740 『 |
| :---: | :---: |
| Direct labour cost $525000 \checkmark+44900 \checkmark+15500 \checkmark \checkmark+1860 \square)$ | 587260 च |
| Prime cost | 1380000 |
| Factory overhead cost see 2.1.1 | 280700 『 |
| Total manufacturing cost ( $\mathrm{PC}+\mathrm{FOH}$ ) | 1660700 - |
| Work in progress in the beginning | 35100 |
|  | 1695800 |
| Work in progress at the end of the year | (145 800) $\square$ |
| The total cost of production (2500 x 620) | $1550000 \quad \checkmark$ |

Gross calculation: $11315 \times 73 / 100$

- Pension fund R1 705
- UIF R155



## FRYER MANUFACTURERS

2.2.1


- Comment on whether John should be satisfied with the breakeven points and levels of production for the past two years. Quote figures to support your opinions.

Compulsory response:
Compare BEP to level of production for $2024 \checkmark \sqrt{ }$ Figures $\checkmark \checkmark$
The BEP is 4688 units, and production is 4500 units. The business produced 188 units less than BEP/making a loss on 188 units.

Optional response: Max two marks in total (mark one optional response only)
Compare BEP 2020 to 2021 OR Production 2020 to 2021


Break-even increased from 3341 to 4688 units.
Production remained constant at 4500 units per year.

### 2.2.2 Identify ONE variable cost for each item, that would be of concern

 to John. Quote figures. Provide ONE possible reason for the problem, in each case.| ONE VARIABLE COST WITH FIGURES <br> Variable cost <br> Figures | REASONS $\checkmark$ Any two different reasons |
| :---: | :---: |
| Shesha Air Fryer <br> Direct material cost increased from R120 per unit to R150 per unit/ R30 or 25\% | Greater demand for material/wastage in the production process/poor quality material caused mistakes/poor supervision/Pay more for better quality If imported - exchange rate, carriages expensive. |
| Easy Quick Air Fryer <br> Direct labour cost increased from R102 to R160/R58 or 56,8\% | Poor supervision of normal time/ excessive overtime/disruptions in working hours/power cuts/high increases negotiated. |


2.2.3

John was concerned about the increase in the fixed cost per unit of Easy Quick Air Fryer. What would you say to him? Provide ONE point and quote figures to support your answer.

Valid comment explaining economies of scale/Economy of scale $\checkmark \checkmark$
Production decreased by 800 units (40\%), but fixed costs are not influenced by the level of production, would remain almost constant, divided by a smaller number of units, will be much higher per unit.

2.2.4 John feels that he can improve the sales of Easy Quick Air Fryer. Provide TWO suggestions on how this can be achieved.

TWO valid suggestions

- he could decrease the mark-up \% (or selling price)
- he can set targets for completion during normal time and try to reduce overtime pay
- he can spend more money on advertising and sales promotion and explore new target markets

2.2.5



## QUESTION 3

### 3.1.1 Calculate the value of the closing stock of the Aphones 11 on 29 February 2024.

```
(135-85)
    50\boxtimes x (7000+110) \checkmark\checkmark = 355 500 『
    85 x (6600+110) = 570350
    135 925 850 V one part correc
```

|  |
| :---: |
| 6 |

### 3.1.2 Calculate the Cost of sales for the year ended 29 February 2024.

see 3.2.1

$$
\begin{aligned}
& 570750 \checkmark+2373850 \checkmark-21330 \checkmark-925850 \boxtimes= \mathrm{R} 1997420 \square \\
& \text { one part correct }
\end{aligned}
$$

3.1.3 Calculate how long (in days) it will take to sell the closing stock of 135 Aphones 11. Comment on your findings and give advice to Mooi in this regard.
$135 \checkmark \times 365 \checkmark=189,5$ or 190 days $\square$ one part correct 260
Alternative
$925850 \times 365=169$ days
19970420 sics.com

| Comment $\checkmark$ | Advice $\checkmark$ |
| :--- | :--- |
| It will take 6 months to sell the <br> closing stock. | Mooi should consider dropping the <br> price of the Aphone 11 to get rid of <br> stock faster (Since new models <br> will be introduced next year). |
| Stock turnover is too slow/too <br> much stock on hand and the stock <br> may go out of demand since a <br> new model will be introduced next <br> year. | Consider having a sale on the <br> Aphone 11 model. |

3.1.4 Provide a calculation to prove that the information given by the sales assistant about Aphones 11 is true. Give ONE point of advice.

332 two marks
$75 \checkmark+335 \checkmark-3 \checkmark-260 \checkmark=147-135 \checkmark=12$ Vone part correct
Any ONE valid point

- Do regular stock counts.
- Division of duties/Rotation of duties.
- Reduce stock to acceptable levels.
3.2 Identify ONE problem in relation to each branch, quoting figures/amounts to support the problem. In each case, offer the owner advice on how to solve the problem.

| Branch | Comment and figures | Advice |
| :---: | :---: | :---: |
| HLATHI (SIFISO) | Theft occurring. There are 40 cameras missing (380-340) <br> Value of shortage of R320 000 ( $8000 \times 40$ ) | Improve internal control <br> Do regular physical stock takings and stock checks |
| THOLENI (NOLWAZI) | Too much stock on hand. Only 300 out of 1600 have been sold. <br> Stock will become obsolete / out of date, 1280 left over | Restrict amount of stock on hand as this could lead to theft or out of date stock. <br> Instead of paying Nolwazi a set monthly income he should pay her on commission based on sales. |
| MAQANDA (XOLANI) | R640 000 cash was stolen | Improve internal control Division of duties |




## QUESTION 4

4.1.1 Provide THREE points for good internal control over creditors
Any three valid and separate points
Beware of alternative wording which reflects the same point.
Beware that two separate points could be in the same sentence.

- Assess the efficiency of the creditors clerk in order to prevent errors from occurring
- Ensure that creditors are paid on time to make use of discounts
- Make full use of credit terms to assist cash flow
- Division of duties amongst members of the accounting department so that one person serves as a check on another
- Reconcile the balance on the creditors control account with the total of creditors' list to ensure accuracy on a monthly basis
- The statement of account of individual creditors must be reconciled (agreed) with their accounts in the creditors ledger
- Conduct internal audits to minimise the possibility of fraud or error / Check documents (e.g. invoices and credit notes) to ensure accuracy of calculations and entries
- Ensure that items ordered from creditors are correctly received (i.e. quantities, condition, price)
- Ensure that all purchases are correctly authorized (i.e. procurement policy)


4.2.2 Mnqobi Traders have the pay slip of all their debtors. What other information should they obtain before allowing customers to open accounts? State TWO points with a reason in each case.
Do not accept pay slip of debtor
Can award two marks if information \& reason is in same sentence

| Information to be obtained | Reason $\checkmark \checkmark$ |
| :--- | :--- |
| Telephone numbers | Prompt communication of statement of <br> account. |
| Proof of residence | To be able to trace debtors not adhering to <br> credit terms and conditions <br> To avoid fictitious debtors <br> To be able to do a proper background <br> check on each new debtor <br> Constant reminders of amount owed <br> To ensure that statements are sent to <br> correct addresses |
| Contact details of family / friend | To track the debtor if other information is <br> incorrect / changes |
| Bank statement / balance | To check how the debtor is managing his <br> finances |
| Identity document | Ensure that correct personal details of <br> customers are on record |
| Credit references / <br> Credit history | To check that they will not sell to bad <br> debtors <br> To check credit worthiness |
| Email address | Prompt communication of statements of <br> account |

4.2.3

|  |  |  |
| :---: | :---: | :---: |
| Calculate the percentage of debtors complying with the credit terms. |  |  |
| $300200 \checkmark$ |  | 300200 |
| $=20 \%$ One part correct |  | 100\% - 80\% = 20\% |
| OR $12 \%+8 \%=20 \%$ |  |  |

### 4.2.4 Explain TWO measures to improve collection from debtors

Any TWO relevant measures $\checkmark \checkmark \quad \checkmark \checkmark$ Part-marks for unclear / incomplete answers
Possible responses for two marks: Accept alternative valid responses

- Monthly statements must be sent out/ emailed on time
- Offer higher discount for early payments.
- Add interest on overdue account.
- Do not sell to debtors exceeding the credit limit/ not up to date with payments.
- Send SMS reminders to debtors.
- Employ service of an attorney or debt collector / sue the debtor.
- Encourage debtors to pay by debit order.

TOTAL MARKS
30

TOTAL MARKS: 150


