



education

Department of
Education
FREE STATE PROVINCE



GRADE 11

ACCOUNTING P2

JUNE 2023

MARKS: 150

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TIME: 2 HOURS

This question paper consists of 9 pages with a 7-page answer book.

INSTRUCTIONS AND INFORMATION

Read the following instructions carefully and follow them precisely.

1. Answer ALL the questions.
2. A special ANSWER BOOK is provided in which to answer ALL the questions.
3. Show ALL workings to earn part-marks.
4. You may use a non-programmable calculator.
5. You may use a dark pencil or blue/black ink to answer the questions.
6. Where applicable, show all calculations to ONE decimal point.
7. Write neatly and legibly.
8. If you choose to do so, you may use the financial indicator formula sheet which is attached at the end of this question paper. Use of this formula sheet is not compulsory.
9. Use the information in the table below as a guide when answering the question paper. Try NOT to deviate from it.

QUESTION	TOPIC	MARKS	TIME GUIDE
1	Bank Reconciliation	60	50
2	Creditors Reconciliations	25	20
3	Fixed assets	45	35
4	Analysis and Interpretation	20	15
TOTAL		150	120

QUESTION 1: BANK RECONCILIATIONS

(60 marks; 50 minutes)

1.1 Indicate whether the statements below are TRUE or FALSE. Write only TRUE or FALSE next to the question number (1.1.1–1.1.5) in the ANSWER BOOK.

1.1.1 An EFT will not be paid when there are insufficient funds in the bank account. (1)

1.1.2 Payments made using an EFT is subjected to high additional charges by the bank. (1)

1.1.3 A favourable balance on the bank statement appears on the debit side on the Bank Reconciliation Statement. (1)

1.1.4 Errors made by the bank are corrected in the Bank Reconciliation Statement. (1)

1.1.5 Interest credited on the bank statement must be recorded in the Cash Receipts Journal. (1)

1.2 PARIS TRADERS

The following information relates to Paris Traders for May 2023.

REQUIRED:

1.2.1 Complete the Cash Journals for May 2023. (34)

1.2.2 Prepare the Bank Account on 31 May 2023. (6)

1.2.3 Prepare the Bank Reconciliation Statement for May 2023. (9)

1.2.4 Name THREE ways the business can prevent the cancellation of the deposit on 26 April 2023 in the future. (6)

INFORMATION:

A. Extract from the Bank Reconciliation statement on 30 April 2023

Outstanding deposits: 15 April 2023	R64 200
24 April 2023	3 200
Outstanding EFT: No. 321	35 200
Unfavourable balance as per Bank account	6 912

NOTE:

- The outstanding deposit of R64 200 appeared on the May 2023 bank statement.
- The outstanding deposit of R3 200 on the Bank Reconciliation Statement was in respect of commission income. It did not appear on the Bank Statement for May. Upon closer inspection the bank confirmed that it was because of counterfeit notes, it was decided to write-off the deposit as a loss.
- EFT 321 appeared on the Bank Statement for May 2023.

**B.** Provisional totals from the Cash Journals on 31 May 2023:

- Cash Receipt Journal, R84 300
- Cash Payment Journal, R100 950

C. The following information on the May 2023 Bank Statement received from BCB Bank did not appear in the May 2023 Cash Journals:

- Debit orders:
 - BNP Municipality R6 300 for rates and taxes
 - Titan Insurers, R10 600 (R8 900 for the business and the rest for partner: Linde's personal vehicle.)
- EFT Fees, R378
- Cash handling fee, R224
- Service Fees, R584
- Interest on bank overdraft, R169
- An EFT payment to JJ Stores, R8 000 as partial payment of our account.
- A deposit from J. Jacobs, R17 400, for his monthly rent.
- A debit order for R7 200 was wrongly reflected on the Bank Statement. It was not a payment authorised by Paris Traders. The bank will rectify the error in June.
- A direct deposit of R16 300 was wrongly reflected on the business Bank Statement. The bank will rectify the error in June.
- Interest on fixed deposit, R3 900.
- A deposit from R. Rudolph for R6 800 for settlement of his account of R7 000.

E. The following information in the May 2023 Cash Journals did not appear on the Bank Statement for May 2023:

- Outstanding deposit, R47 600
- EFT 456 for R11 110 to Rodrick Suppliers for stationery purchased.

QUESTION 2

2.1 CREDITORS' RECONCILIATION

Claire Traders buys goods on credit from Mariti Suppliers.

REQUIRED:

2.1.1 Use the table provided to indicate changes to the:

- Creditors' Ledger Account in the books of Claire Traders
- Creditors' Reconciliation Statement on 31 July 2018 (13)

2.1.2 The internal auditor insists that direct payments (EFTs) must be used to pay suppliers. Explain:

- ONE reason to support his decision (2)
- ONE internal procedure to ensure control over this system (2)

2.1.3 Refer to Invoice 301. It was discovered that the store manager, Vernon, had signed a fictitious order form and took the goods for himself when they arrived. Besides dismissing Vernon, provide:

- ONE suggestion for action to be taken against him
- ONE suggestion to prevent this problem in future (4)

INFORMATION:



A. Creditors' Ledger of Claire Traders

MARITI SUPPLIERS (CL5)						
				DEBIT	CREDIT	BALANCE
2018	1	Balance	b/d			67 500
July	10	Invoice 209			81 000	
		EFT		33 750		
	17	Debit Note 674		8 640		
		Invoice 282			40 950	
		Invoice 301			25 000	
	21	Invoice 360			50 250	
	24	Debit Note 995			8 100	
	27	Journal Voucher 570		5 400		
	31	EFT and discount		77 190		147 820

B. Statement of account from Mariti Suppliers

MARITI SUPPLIERS					
Claire Traders 108 Kruger Road				25 July 2018	
			DEBIT	CREDIT	BALANCE
2018	1	Balance			67 500
July	10	Invoice 209	81 000		
		Receipt 695		33 750	
	17	Credit Note 741		6 840	
		Invoice 301	25 000		
	21	Invoice 360	20 250		
	24	Credit Note 811		8 100	145 060

C. Differences noted:

- The incorrect entry for Debit Note 674 in the Creditor's Ledger Account of Mariti Suppliers relates to the correct Credit Note 741 on the statement.
- Invoice 282 was incorrectly reflected in the account of Mariti Suppliers in the Creditors' Ledger. The goods were purchased from Genesis Suppliers.
- Invoice 360 was incorrectly recorded on the statement from Mariti Suppliers.
- Mariti Suppliers also purchased goods on credit from Claire Traders. Claire Traders has transferred a debit balance from the Debtors' Ledger (Journal Voucher 570). Mariti Suppliers will offset this on the next statement.
- The transaction on 24 July 2018 is for merchandise returned to Mariti Suppliers.
- The statement reflects transactions up to 25 July 2018.

QUESTION 3: FIXED ASSETS AND ASSET DISPOSALS (45 marks; 35 minutes)**3.1 CONCEPTS**

Choose the correct answer from the options given to match the statements. Write down only the answer next to the question number (3.1.1 – 3.1.4) in the ANSWER BOOK.

Asset Disposal	Depreciation	Asset register	Break-even	Creditors control
----------------	--------------	----------------	------------	-------------------

3.1.1 The contra account in the Asset disposal account when an asset is traded in.

3.1.2 The account where the sale of an asset is recorded, and the profit or loss are determined.

3.1.3 The outcome of a transaction where the asset was sold at carrying value.

3.1.4 The value written off from an asset on an annual basis. (4)

3.2 MAKUME STORES

The following information relates to Makume Stores. The financial year ended on 28 February 2023. (Partners M. Makume and G. Green)

REQUIRED:

3.2.1 Explain why the asset register is an important document for internal control. Provide TWO reasons. (4)

3.2.2 Prepare the asset disposal account in the General Ledger of the business. (10)

3.2.3 G. Green decided to buy the equipment for R25 000 without informing his partner. Explain the consequences that partner Green could be facing. (4)

3.2.4 Calculate the following amounts:

- Cost price of the new storeroom built during the year. (3)
- Total depreciation on vehicles on 28 February 2023. (8)
- The depreciation on the remaining equipment on 28 February 2023. (8)

3.2.5 Mention TWO procedures that the business can apply to improve their internal control over the vehicles. (4)

INFORMATION:**A. Extract from Trial Balances on 28 February:**

	2023	2022
Balance Sheet accounts section	R	R
Land and buildings	5 300 000	4 700 000
Vehicle	1 260 000	900 000
Accumulated depreciation on vehicles	?	492 000
Equipment	520 000	360 000
Accumulated depreciation on equipment	?	170 000

B. Land and buildings:

A new storeroom was built during the year.

C. Vehicles:

Extract from the vehicle register:

	Ford	Toyota	Mazda
Purchase date	1/6/2017	1/3/2020	1/12/2022
Purchase price	R240 000	R660 000	?
Accumulated depreciation 1/3/2022	R228 000	R264 000	

- No vehicles were sold during the year.
- A new vehicle was purchased on 1 December 2022.
- Depreciation on vehicles is calculated at 20% p.a. on the cost price method.

D. Equipment:

The depreciation rate is 20% p.a. on the diminishing-balance method.

A photocopier was sold on 1 September 2022 for R25 000 cash to a partner. A new model was purchased on the same day for R280 000. The fixed asset register reflected the following:

Fixed asset register:

Category:	Photocopier	
Model:	Fast Star Super Tech	
Date purchased:	1 March 2020	
Cost price:	R120 000	
Depreciation rate:	20% on diminishing-balance method	
Date	Depreciation	Carrying value
28 February 2021	R24 000	R96 000
28 February 2022	R19 200	R76 800
1 September 2022	?	?

QUESTION 4: ANALYSES AND INTERPRETATIONS**(20 marks; 15 minutes)****FRUIT AND VEGGIES STORE**

You are provided with the following information relating to Fruit and Veggies Stores for the year ended 28 February 2023. The shelf life of the product is 14 days.

REQUIRED:

4.1 Calculate the missing financial indicators for 2023:

- Operating expenses on sales (3)
- Net profit on sales (3)
- Debtors' average collection period (5)

4.2 The business decreases the mark-up from 70% to 50%. Why was this strategy not successful? Quote ONE figure. (2)

4.3 Will the partners be satisfied with their Debtors collection period. Quote a figure and comment. (3)

4.4 The partners are concerned about the stock holding period. Show the trend and comment on it. (4)

INFORMATION

A	2023	2022
Sales	9 900 000	9 180 000
Gross profit	3 300 000	3 780 000
Operating expenses	2 178 000	1 900 800
Net profit	1 584 000	1 224 000
Stock	222 000	168 000
Debtors	51 000	84 800
Credit purchases	3 600 000	3 300 000

- 10% of the sales were on credit.

B Financial indicators as on 28 February:

	2023	2022
% Mark-up	50%	70%
% Operating expenses on sales	(i)	21%
% Net profit on sales	(ii)	13,3%
Debtors' collection period	(iii)	33 days
Stock holding period	20 days	12 days

20**TOTAL MARKS: 150**

GRADE 11 ACCOUNTING FINANCIAL INDICATOR FORMULA SHEET		
$\frac{\text{Gross profit}}{\text{Sales}} \times \frac{100}{1}$	$\frac{\text{Gross profit}}{\text{Cost of sales}} \times \frac{100}{1}$	$\frac{\text{Net profit}}{\text{Sales}} \times \frac{100}{1}$
$\frac{\text{Operating expenses}}{\text{Sales}} \times \frac{100}{1}$	$\frac{\text{Operating profit}}{\text{Sales}} \times \frac{100}{1}$	
$\frac{\text{Total earnings by partner}}{\text{Partner's average equity}} \times \frac{100}{1}$	$\frac{\text{Net profit}}{\text{Average owners' equity}} \times \frac{100}{1}$	
Current assets : Current liabilities	(Current assets – Inventories) : Current liabilities	
(Trade and other receivables + Cash and cash equivalents) : Current liabilities		
$\frac{\text{Average debtors}}{\text{Credit sales}} \times \frac{365}{1}$	$\frac{\text{Average creditors}}{\text{Credit purchases}} \times \frac{365}{1}$	
$\frac{\text{Average inventories}}{\text{Cost of sales}} \times \frac{365}{1}$ or $\frac{12}{1}$	$\frac{\text{Cost of sales}}{\text{Average inventories}}$	
Non-current liabilities: Owners' equity	Total assets: Total liabilities	



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ACCOUNTING P2

JUNE 2023

SURNAME: _____

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NAME: _____

SCHOOL: _____

QUESTION	MARKS	MARKER	MODERATOR
1			
2			
3			
4			
TOTAL	150		

This answer book consists of 7 pages.

Indica
1.1.1
1.1.2
1.1.3
1.1.4

1.1

5

1.2.1

1123

1.2.2

6

Prepare a Bank Reconciliation Statement for May 2023:

9

Name **THREE** ways the business can prevent the cancellation of the deposit on 24 April 2023 in the future.

6

TOTAL MARKS

QUESTION 2

- 2.1.1 What advice would you give to the business on how to reduce the payments to creditors. Name TWO ways.

4

- 2.1.2 Discuss the importance of the Creditors Reconciliation process as an internal control procedure. State TWO points



4

- 2.1.3

	Creditors' Ledger of Zooz Traders		Statement of account received from Barni Suppliers	
Balance	31 824		29 200	
(i)				
(ii)				
(iii)				
(iv)				
(v)				
(vi)				
(vii)				
(viii)				

17

TOTAL MARKS

25

QUESTION 3:

3.1

Give the correct concept in each of the cases:

3.1.1	
3.1.2	
3.1.3	
3.1.4	

4

3.2.1

Explain why the asset register is an important document for internal control. Provide TWO reasons.



4

3.2.2

ASSET DISPOSAL

10


3.2.3

G. Green decided to buy the equipment for R25 000 without informing his partner. Explain the consequences that partner Green could be facing.

4

3.2.4

Calculate the following amounts

CALCULATION	ANSWER
Cost price of new storeroom built during the year:	
Total depreciation on vehicles on 28 February 2023: Ford  Toyota Mazda	
The depreciation on the remaining equipment on 28 February 2023. Old equipment New equipment	

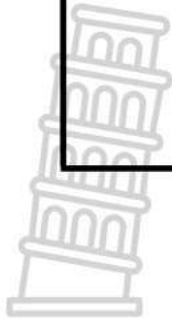
3.2.5 Mention two procedures that the business can apply to improve their internal control over the vehicles.

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Answer book

FS/June 2023



4

TOTAL MARKS

45

QUESTION 4

4.1.1 Calculate the missing indicators for 2023:
Operating expenses on sales

WORKINGS	ANSWER

3

Net profit on sales

WORKINGS	ANSWER

3

4.1.3 Debtors' average collection period

WORKINGS	ANSWER

5

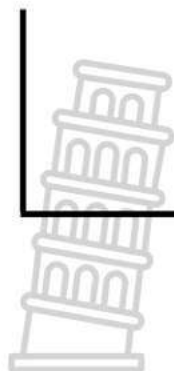
4.2 The business decreases the mark-up from 70% to 50%. Why was this strategy not successful? Quote ONE figure.

2

4.3 Will the partners be satisfied with their Debtors collection period. Quote a figure and comment.

3

4.4 The partners are concerned about the stock holding period. Show the trend and comment on it.



4

TOTAL MARKS
20



TOTAL MARKS: 150



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GRADE 11 ACCOUNTING P2 JUNE 2023

MARKS: 150

MARKING PRINCIPLES:

1. Unless otherwise stated in the marking guidelines, penalties for foreign items are applied only if the candidate is not losing marks elsewhere in the question for that item (no penalty for misplaced item). No double penalty applied.
2. Penalties for placement or poor presentation (e.g. details) are applied only if the candidate is earning marks on the figures for that item.
3. Unless otherwise stated, give full marks for correct answer. If answer is incorrect, mark workings.
4. If a pre-adjustment figure is shown as a final figure, allocate the part-mark for the working for that figure (not the method mark for the answer). Note: if figures are stipulated in memo for components of workings, these do not carry the method mark for final answer as well.
5. Unless otherwise indicated, the positive or negative effect of any figure must be considered to award the mark. If no + or – sign or bracket is provided, assume that the figure is positive.
6. Where indicated, part-marks may be awarded to differentiate between differing qualities of answers from candidates.
7. If candidates provide more than the required number of responses, inspect all responses to give benefit to the candidate. Penalties may be applied for foreign entries if candidates earn full marks on a question (max -2 per Q).
8. This memorandum is not for public distribution as certain items might imply incorrect treatment. The adjustments made are due to nuances in certain questions.
9. Where penalties are applied, the marks for that section of the question cannot be a final negative.
10. Where method marks are awarded for operation, marker must inspect reasonableness of answer.
11. Operation means 'check operation'. 'One part correct' means operation and one part correct. Note: check operation must be +, -, x, ÷, or per memo.
12. In calculations, do not award marks for workings if numerator & denominator are swapped – this also applies to ratios.
13. In awarding method marks, ensure that candidates do not get full marks for any item that is incorrect at least in part. Indicate with a ☒.
14. Be aware of candidates who provide valid alternatives beyond the marking guideline. Note that one comment could contain different aspects.
15. Codes: f = foreign item; p = placement/presentation.

This marking guideline consists of 7 pages.

QUESTION 1

1.1

Indicate whether the following statements are TRUE or FALSE.

1.1.1	True	✓
1.1.2	False	✓
1.1.3	False	✓
1.1.4	True	✓
1.1.5	True	✓

5

1.2.1

CASH RECEIPTS JOURNAL - MAY 2023 CRJ 3					
Doc	Day	Details	Bank	Amount	Details
	31	Total	84 300	84 300	
B/S		J. Jacobs	17 400✓	17 400✓	Rent income ✓
B/S		BCB Bank	3 900✓	3 900✓	Interest on fixed deposit ✓
B/S		R. Rudoph	6 800✓	6 800✓	Debtors Control ✓
			112 400✓*✓	112 400	
CASH PAYMENTS JOURNAL - MAY 2023 CPJ 3					
Doc	Day	Details	Bank	Amount	Details
	31	Total	100 950	100 950	
B/S		Commission	3 200✓	3 200✓	Loss due to fraud ✓
B/S		BNP Municipality	6 300✓	6 300✓	Rates and taxes ✓
B/S		Titan Insurers	10 600✓	8 900✓	Insurance ✓
				1 700✓✓	Drawings: Linde ✓
B/S		JJ Stores	8 000✓	8 000✓	Creditors Control ✓
B/S		BCB Bank	1 355✓✓	1 186✓	Bank charges ✓
				169✓	Interest on overdraft ✓
			130 405✓*✓	130 405	

11

23

*✓ one part correct and include opening total

1.2.2

GENERAL LEDGER OF PARIS TRADERS					
Bank					
2023 May 31	Sundry Accounts Total Receipts	112 400✓	2023 May 1	Balance	6 912✓
	Balance	24 917✓	31	Sundry Accounts Total Payments	130 405✓
		137 317			137 317✓
			Jun 1	Balance	24 917✓

6

1.2.3 Prepare a Bank Reconciliation Statement for May 2023:

	Debit	Credit
Dr Balance according to bank statement	Balancing figure 52 307 <input checked="" type="checkbox"/>	
Cr. Outstanding deposit		47 600 ✓
Dr amount wrongly credited	16 300 ✓✓	
Cr Debit orders wrongly debited		7 200 ✓✓
Dr Outstanding EFT – 456	11 110 ✓	
Cr. Balance according to the bank account		24 917 <input checked="" type="checkbox"/> See 1.2.2
	79 717 <input checked="" type="checkbox"/>	79 717
	both figures must be the same	

9

1.2.4 Name THREE ways the business can prevent the cancellation of the deposit on 24 April 2023 in the future.

Any acceptable answers ✓✓ ✓✓ ✓✓

- All notes received must first be scanned under an UV light to detect counterfeit money, to ensure it is not accepted.
- Motivate customers to make use of EFT payments.
- Promote debit orders.
- Promote card payments by e.g. have express lines for card payments only.

6

TOTAL MARKS

60

QUESTION 2

2.1.1 What advice would you give to the business on how to reduce the payments to creditors. Name TWO ways.

Any TWO valid points ✓✓ ✓✓ Must be 2 separate points; Award part-marks for incomplete answers

- Make use of early payment to receive discounts.
- Negotiate full settlement discount.
- Avoid interest by paying on time.

4

2.1.2 Discuss the importance of the Creditors Reconciliation process as an internal control procedure. State TWO points

Any TWO valid points ✓✓ ✓✓ Must be 2 separate points; Award part-marks for incomplete answers

Expected responses:

- The statement could contain errors.
- This is an internal control measure.
- This will lead to detection of errors/omissions/fraud.
- To compare/check/reconcile the account to the statement.
- To ensure VAT return is correct / to assist in doing the VAT return.

4

2.1.3

	Creditors' Ledger of Zooz Traders		Statement of account received from Barni Suppliers	
Balance	31 824		29 200	
(i)	- 4 960 OR - 2 480 - 2 480 one mark one mark	✓✓		
(ii)	+ 5 200	✓✓	+5 200	✓✓
(iii)	- 2 020	✓✓		
(iv)	- 5 950	✓		
(v)			- 3 000	✓
(vi)	+ 206	✓		
(vii)			- 7 300 OR - 3 650 - 3 650 one mark one mark	✓✓
(viii)	- 200	✓✓		
	24 100	*☑	24 100	*☑

* ☑ operation – must include balance
 -1 per line if it appears on both accounts max (-3) . Must earn a mark on the line before you deduct

17

TOTAL MARKS

25

QUESTION 3:

3.1

Give the correct concept in each of the cases:

3.1.1	Creditors Control	✓
3.1.2	Asset Disposal	✓
3.1.3	Break-even	✓
3.1.4	Depreciation	✓

4

3.2.1

Explain why the asset register is an important document for internal control. Provide TWO reasons.

Any TWO reasons ✓✓ ✓✓

- It is a list of all fixed assets purchased.
- Check assets by physical asset count (inspection) and compare it against the asset register.
- Check the date of purchased/ price/ purchased from whom/ depreciation method and rate etc.

4

3.2.2

ASSET DISPOSAL							
2022 Sept	1	Equipment✓	120 000 ✓	2022 Sept	1	Accumulated depreciation on equipment 24 000✓ + 19 200✓ 43 200 – two marks +7 680✓✓	50 880 ✓ one part correct
						Bank ✓	25 000 ✓
						Loss on sale of asset	44 120 ✓
			120 000				120 000
# Can be a profit. Work according to learner calculation.							

10

3.2.3

G. Green decided to buy the equipment for R25 000 without informing his partner. Explain the consequences that partner Green could be facing.

Any TWO reasons ✓✓ ✓✓

- Unethical to do this without permission from his partner, his partner can take legal action against him.
- Pay the difference back to the business/the loss can be set off against his Current Account
- Must hold him accountable for the losses suffered by the partnership.

4

3.2.4

Calculate the following amounts

CALCULATION	ANSWER
Cost price of the new storeroom built during the year: $5\,300\,000\checkmark - 4\,700\,000\checkmark$ 3	$600\,000\checkmark$ one part correct
Total depreciation on vehicles on 28 February 2023: Ford $240\,000 \times 20/100 = 48\,000$ BUT $240\,000 - 228\,000 = 12\,000$ $= R11\,999\checkmark\checkmark\checkmark$ One part correct Toyota $660\,000 \times 20/100 = R132\,000\checkmark\checkmark$ 8 Mazda $1\,260\,000 - 900\,000$ $360\,000 \times 20/100 \times 3/12 = R18\,000\checkmark\checkmark$ one part correct	$161\,999\checkmark$ one part correct
The depreciation on the remaining equipment on 28 February 2023. Old equipment $360\,000 - 120\,000 = 240\,000\checkmark\checkmark$ $170\,000 + 7\,680 - 50\,880\checkmark$ see 3.2.2 $= 126\,800\checkmark\checkmark$ $(240\,000 - 126\,800) \times 20\% = 22\,640\checkmark$ New equipment 8 $280\,000 \times 20/100 \times 6/12 = 28\,000\checkmark\checkmark$ one part correct	$50\,640\checkmark$ one part correct

3.2.5

Mention two procedures that the business can apply to improve their internal control over the vehicles.

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Marking guideline

- Install tracking device/GPS in all the vehicles.
- Keeping of logbooks to record kilometres travelled.
- Keeping of key-registers, in which keys must be signed in and out by drivers.
- Proper lockable garages and alarm systems to limit theft of vehicles.
- Adequate insurance.

4

TOTAL MARKS

45



QUESTION 4

4.1.1	Calculate the following financial indicators for 2023: Operating expenses on sales	
	WORKINGS	ANSWER
	$\frac{2\,178\,000 \checkmark}{9\,900\,000 \checkmark} \times 100$	22% <input checked="" type="checkbox"/> one part correct
		3
	Net profit on sales	
	WORKINGS	ANSWER
	$\frac{1\,584\,000 \checkmark}{9\,900\,000 \checkmark} \times 100$	16% <input checked="" type="checkbox"/> one part correct
		3
4.1.3	Debtors' average collection period	
	WORKINGS	ANSWER
	67 900 three marks 135 800 two marks $\frac{\frac{1}{2} \checkmark (51\,000 \checkmark + 84\,800 \checkmark) \times 365}{990\,000 \checkmark} = 25$	25 days <input checked="" type="checkbox"/> one part correct
		5
4.2	The business decreases the mark-up from 70% to 50%. Why was this strategy not successful? Quote ONE figure. Gross profit <input checked="" type="checkbox"/> Figure <input checked="" type="checkbox"/> The gross profit decreased from R3 780 000 to R3 300 000/ by R480 000.	
	2	
4.3	Will the partners be satisfied with their Debtors collection period. Quote a figure and comment. Yes <input checked="" type="checkbox"/> see 4.1.3 Decrease from 33 days to 25 days. <input checked="" type="checkbox"/> <input checked="" type="checkbox"/>	
	3	
4.4	The partners are concerned about the stock holding period. Show the trend and comment on it. Figures <input checked="" type="checkbox"/> and Explanation <input checked="" type="checkbox"/> The stockholding period increase from 12 days to 20 days Explanation The shelf live is only 14 days/ 6 days more than the shelf live. / Risk of expired goods/losses due to stale /obsolete stock.	
	4	

TOTAL MARKS
20

TOTAL MARKS: 150