

BUSINESS STUDIES

GRADE 11

COMMON TESTING GUIDE/SCOPE – 2026

REVISED

TERM 1

FURTHER EDUCATION AND TRAINING TEACHERS GUIDE CONTROL TEST 1	
GRADE	11
SUBJECT	BUSINESS STUDIES
PAPER	N/A
DURATION OF THE PAPER	1.5 HOUR
TOTAL MARKS	100
NUMBER OF QUESTIONS	SIX
QUESTION PAPER FORMAT	<p><b>SECTION A: COMPULSORY</b>  <b>QUESTION 1 (20 MARKS)</b>            5 Multiple choice questions (10 marks);            5 Matching questions (10 marks) <b>OR</b> 5 Choose the correct term/concept (10 marks)</p> <p><b>SECTION B</b>            (3x20 marks each: case study, identify, list, explain, discuss – <b>CHOOSE ANY TWO QUESTIONS</b> (2X20=40 marks)  <b>QUESTION:2 BUSINESS ENVIRONMENTS (20 marks)</b>  <b>QUESTION:3 BUSINESS VENTURES (20 marks)</b>  <b>QUESTION:4 MISCELLENEOUS</b>            BUSINESS ENVIRONMENT (10 marks)            BUSINESS VENTURES (10 marks)</p> <p><b>SECTION C:</b>            2 essay questions- <b>CHOOSE ONE QUESTION (40 marks)</b>  <b>QUESTION:5 BUSINESS ENVIRONMENTS (40 marks)</b>  <b>QUESTION:6 BUSINESS VENTURES (40 marks)</b></p>
EXPECTED WORK COVERAGE / TOPICS	
CONTENT	DATE COMPLETED (as per 2024 ATP)
1. Influences & control factors relating to business environments (P1)	14-23 January 2026
2. Challenges of the business environment. (P1)	26-30 January 2026
3. Adapting to the challenges of the business environment. (P1)	02-13 February 2026
4. Impact and challenges of contemporary socio-economic issues on business operations (P1)	17-21 February 2026
5. Business sectors. (P1)	23-27 February 2026
6. Benefits of a company over other forms of ownership. (P2)	02-06 March 2026
7. Avenues of acquiring a business (P2)	09-13 March 2026

JUNE EXAMINATION		
GRADE	11	
SUBJECT	BUSINESS STUDIES	
PAPER	1	
DURATION OF THE PAPER	2 HOUR	
TOTAL MARKS	150	
NUMBER OF QUESTIONS	SIX	
TYPES OF QUESTIONS	<p><b>SECTION A: COMPULSORY QUESTION 1 (30 MARKS)</b> 5 Multiple choice questions (10 marks); 5 Matching questions (10 marks) 5 Choose the correct term/concept (10 marks)</p> <p><b>SECTION B (3x40 marks) CHOOSE ANY TWO QUESTIONS (2 x 40= 80 marks)</b> <b>QUESTION:2</b> Business Environments (40 marks)</p> <p><b>QUESTION:3</b> BUSINESS OPERATIONS (40 marks)</p> <p><b>QUESTION:4 MISCELLANEOUS</b> Business Environments (20 marks) BUSINESS OPERATIONS (20 marks)</p> <p><b>SECTION C:</b> 2 essay questions- <b>CHOOSE ONE QUESTION (40 marks)</b> <b>QUESTION:5</b> Business Environments (40 marks) <b>QUESTION:6</b> BUSINESS OPERATIONS (40 marks)</p>	
EXPECTED WORK COVERAGE/TOPICS		
CONTENT	DATE COMPLETD (As per 2024 ATP)	
1. Influences & control factors relating to business environments (P1)	14-23 January 2026	
2. Challenges of the business environment. (P1)	26-30 January 2026	
3. Adapting to challenges of the business environment. (P1)	02-13 February 2026	
4 Impact and challenges of contemporary socio-economic issues on business operations (P1)	17-21 February 2026	
5. Business sectors. (P1)	23-27 February 2026	

3. Marketing function. (P1)	20-30 April 2026
4. Production function. (P1)	04-22 May 2026

## JUNE EXAMINATION

<b>GRADE</b>	<b>11</b>
<b>SUBJECT</b>	<b>BUSINESS STUDIES</b>
<b>PAPER</b>	<b>2</b>
<b>DURATION OF THE PAPER</b>	<b>2 HOURS</b>
<b>TOTAL MARKS</b>	<b>150</b>
<b>NUMBER OF QUESTIONS</b>	<b>SIX</b>
<b>TYPES OF QUESTIONS</b>	<p><b>SECTION A: COMPULSORY QUESTION 1 (30 MARKS)</b>  5 Multiple choice questions (10 marks)  5 Matching questions (10 marks)  5 Choose the correct term/concept (10 marks)</p> <p><b>SECTION B</b>  <b>CHOOSE ANY TWO QUESTIONS (2X40=80 marks)</b>  <b>QUESTION:2</b>  Business Ventures (40 marks)  <b>QUESTION:3</b>  Business Roles (40 marks)</p> <p><b>QUESTION:4 MISCELLANEOUS</b>  Business Ventures (20 marks)  Business Roles (20 marks)</p> <p><b>SECTION C:</b>  <b>CHOOSE ONE QUESTION (40 marks)</b>  QUESTION:5 Business Ventures (40 marks)  QUESTION:6 Business Roles (40 marks)</p>
<b>EXPECTED WORK COVERAGE/TOPICS</b>	
<b>CONTENT</b>	<b>DATE COMPLETED</b>  (As per 2024 ATP)
1. Benefits of a company over other forms of ownership (P2)	02-06 March 2026
2. Avenues of acquiring business (P2)	09-13 March 2026

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3.	Creative thinking and problem solving. (P2)	08-10 April 2026
4.	Stress, crisis, and change management. (P2)	13-17 April 2026
5.	Professionalism and Ethics. (P2)	25 May- 05 June 2026





CONTROL TEST 3	
GRADE	11
SUBJECT	BUSINESS STUDIES
PAPER	N/A
DURATION OF THE PAPER	1.5 HOUR
TOTAL MARKS	100
NUMBER OF QUESTIONS	FOUR
TYPES OF QUESTIONS	<p><b>SECTION A: COMPULSORY</b>  <b>QUESTION 1 (20 marks)</b>            10 Multiple choice questions (10 marks);            5 Matching questions (10 marks) <b>OR</b> 5 Choose the correct term/concept (10 marks)</p> <p><b>SECTION B:</b>  <b>CHOOSE ANY TWO QUESTIONS (20 X 2=40marks)</b></p> <p>QUESTION:2 BUSINESS VENTURES (20 marks)            QUESTION:3 BUSINESS ROLES (20 marks)</p> <p><b>QUESTION:4 MISCELLENEOUS</b>            BUSINESS VENTURES (10 marks)            BUSINESS ROLES (10 marks)</p> <p><b>SECTION C: ESSAY TYPE QUESTIONS</b>  <b>CHOOSE ONE question (40 x 1)</b>            QUESTION:5 BUSINESS VENTURES            QUESTION:6 BUSINESS ROLES</p>
EXPECTED WORK COVERAGE/TOPICS	
CONTENT	DATE COMPLETED (As per 2024 ATP)
1. Entrepreneurial qualities and success factors. (P2)	21-24 July 2026
2. Transformation of a business plan into action plan. (P2)	27-31 .July 2026
3. Setting up/Starting a business venture based on an action plan. (P2)	03-07 August 2026
4. Presentation of business information. (P2)	11-21 August 2026
5 Team stages, dynamics theories and conflict management. (P2)	21 August-04 September 2026